



**Manager, Economic Intelligence Unit/GIS
Halifax, Nova Scotia**

About Turner Drake & Partners Ltd.

Headquartered in Halifax, Nova Scotia, Turner Drake & Partners Ltd. has provided commercial real estate consulting services for over four decades, offering seamless solutions to real estate challenges through valuation, appraisal, property tax, planning, economic intelligence, counselling, Lasercad® space measurement, and brokerage services. Founded in 1976, Turner Drake is one of the largest and oldest commercial real estate consulting firms in Atlantic Canada with offices in Halifax, Saint John, Charlottetown, St. John's, and Toronto. This firm also takes in projects from every province and territory across Canada.

Turner Drake has a longstanding reputation for delivering high-quality work that exceeds client expectations, prioritizing meaningful connections over transactional interactions. Their thorough research and access to state of the art in-house databases ensure accurate results, while their commitment to timeliness and exceptional client care provides first class value for money. The team's focus extends beyond fulfilling immediate client needs - they are dedicated to assisting clients in achieving their long-term strategic goals.

Their team of 30 individuals undergo extensive training, including a comprehensive program based on the renowned real estate degree from the University of British Columbia complemented by 27 in-house training models. Investing in their people is a top priority for Turner Drake & Partners Ltd. You will have the opportunity for professional development to pursue professional designations (MRICS, AACI, and/or similar to). They have developed an industry-leading IT system and implemented an internationally recognized quality management standard that demonstrates their unwavering commitment to surpassing industry standards.

About The Opportunity

Reporting to the VP, Planning and Economic Intelligence, the Manager, Economic Intelligence Unit (EIU), holds a crucial role in Turner Drake to spearhead a diverse range of consulting assignments and cultivate strong client relationships. This is a specialized research service designed to address the real estate challenges and opportunities faced by practitioners. By combining your market research with extensive real estate knowledge, you will provide practical solutions that assist property owners in navigating the ever-evolving landscape in today's world. Their products are tailored to the needs of each client, and include Market Surveys, Demographic Reports, Site Selection Studies, Trade Area Analyses, Supply and Demand Surveys, and Specialized Studies for properties throughout the Atlantic Provinces and beyond. Turner Drake blends traditional real estate consulting techniques with the technology of Geographic Information Systems (GIS) to forecast future trends for business and real estate. Divisions within the firm collaborate, but you will work closely with their Planning Division on a regular basis. On some projects, you may work as part of a collaborative team; as well as leading projects, and reviewing the work of others. You will also have two direct reports.

While the majority of the work will be focused in Atlantic Canada and Western Ontario, there may be opportunities that require travel. Maintaining a work-life balance and enjoying a fulfilling personal life is highly valued by Turner Drake.

About You

As the ideal candidate, you have a genuine curiosity for people and excellent communication and networking skills. You thrive in conversations with individuals of various ages and backgrounds, engaging

with peers as well as senior and junior professionals. Having an Advanced Diploma in Geographical Sciences (GIS for Business) or a Graduate Certificate in Geospatial Analytics from the Centre of Geographic Sciences (COGS) will be highly preferred. A degree in a Geography may also be considered. Additionally, experience in responding to requests for proposals (RFPs) will be highly advantageous, as well as familiarity with SPSS.

You are detail-oriented, reliable, energetic, and have an inquiring and open mind. This role will also require a sharp mind for math and statistical analysis, delving into data to uncover valuable insights. But it doesn't stop there – your understanding of the human element behind the numbers is equally important. A collaborative team environment will be your preferred setting, where you will gain an in-depth understanding of varied experiences and knowledge and share a collective passion for the work.

Testimonials

Below are some thoughts shared by a few of their staff members that have recently joined the firm after graduating:

“One of the benefits that I saw in working here when I was first starting out was the opportunity to be mentored by some of the most highly-educated and well-respected individuals in the industry (all of whom ultimately proved most generous in sharing their time and expertise). I also saw real estate consultancy to be a unique application of the skills I'd acquired at Dal – it combined them in a way that other disciplines I'd considered did not.”

“The ability to work independently and take a project from start to finish. I really enjoy the fact that I may be analyzing the cash flows from an office building one day and inspecting a shipyard the next.”

The Offer

Venor and Turner Drake embrace a culture of belonging in the workplace. No matter who you are, where you're from, how you think, what you believe in, or who you love, we welcome your application. We all come from different backgrounds and different walks of life, bringing in unique perspectives and experiences. We encourage applications from Indigenous- Mi'kmaw, African Nova Scotians, African Canadian and People of Colour (BIPOC), as well as newcomers to Canada, folks with disabilities, and members of the 2SLGBTQ community. If you require any accommodation in the application and interview process, please let us know (including different materials or otherwise).

Interested candidates can send their cover letter and resume to Shardeigh McGillivray at shardeigh@venor.ca and Nada Halaweh at nada@venor.ca